



Education Coordinator Mini-Workshop – International Networking Week 2013

This is a 2-3 minute activity that involves those at the meeting.

You will need to read it through beforehand and be prepared.

Purpose: - To expand the Chapter's contacts by recognising members' success mentors

Start the workshop by asking the following question of the members!

I want to start 2013 by asking you the following question – what is the single best first step to build business? And before you answer I will give you a clue – it starts with the letter N.

Wait for responses (maybe some humour and derision here).

Yes that's right – NETWORKING.

Second question – what organisation is the local leader in business networking? Around here maybe? VERY Close by.

Wait for responses (maybe some humour and derision here).

Yes that's right – that's us BNI [Chapter Name]

To recognise that we are the best in this area, we are invited by BNI to participate in International Networking Week.

WHERE IS THIS HAPPENING? In OVER 50 countries around the world, and you should know this: This International Networking Week is an initiative of BNI in Australia and has been adopted by BNI worldwide.

WHEN? During the FIRST week of February 2013.

HOW? By holding a Visitor day with a theme: "Invite Your Best Client" Yes! We will be holding a special "Bring One Of Your Best Clients" day for International Networking Week this year.

Today our President will be talking about our meeting during that week so please make sure you pay careful attention. Thank you for listening!!!